

# How to Close More Deals, Faster with Intelligent Quote-to-Cash











- Accelerated quote-to-close times
- More accurate quotes + auto-correcting product & pricing rules
- Multi-channel sales support
- Customizable proposal templates
- Seamless integration with popular CRMs, approval workflows and eSignature support



Mobileforce CPQ has allowed us to streamline our quoting process directly from our CRM. Adding and setting up new products now requires much less work. Having approval workflows allows our sales team to be completely adaptable to customer requests, while maintaining all needed controls.



--Director of Sales Tools & CRM, iSolved HCM

solved



Best Reviewed CPQ



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## **Why Customers Love Mobileforce**

Mobileforce's Al-powered, no-code CPQ provides these measurable improvements:

- Up to 55% decrease in quote-to-close-to-revenue cycles
- 90% fewer errors in order flows leading to faster and more accurate revenue recognition
- Seamless integration with all data sources including your CRM, ERP, inventory systems and other applications
- 30% faster-generated sales data, greatly improving the quality of revenue reporting

#### **Al-Powered Quote-to-Cash**

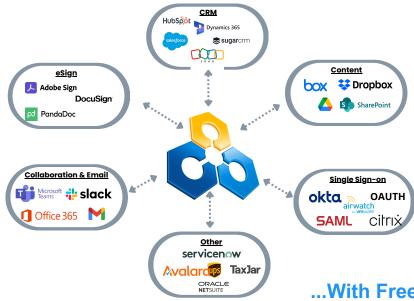
- Powerful product & pricing rule automation
- Instant capture of upsell & cross-sell opportunities
- Intelligent approval & routing rules to speed approvals
- Built-in eSignature capabilities
- Fits seamlessly into your existing tech stack and workflow

### **Built with Efficiency in Mind**

- Automate manual processes and reduce errors
- Fast, simple deployment & onboarding
- Direct read/write access to your CRM & back-office apps
- Enterprise security + single sign-on & role-based access
- Offline & online access for onsite & remote meetings

## **Extend Your Enterprise**

**Seamless CRM Integration & Other Business Apps...** 



...With Freedom to Extend & Customize With No Coding